

# **Product Training**

## Allianz

- You can take the product training on their website at <a href="https://www.allianzlife.com/">https://www.allianzlife.com/</a>, but you must be fully appointed first
- You can also take it RegEd <u>https://www.reged.com/annuities-training-platform/</u>
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	RegEd Product Code
360	ALLIANZ360V2
222	ALLIANZ222V3
Allianz Benefit Control (ABC)	ABCANNUITY
Allianz Accumulation Advantage	ACCUMULATIONV3
Allianz Accumulation Advantage 7	ALLIANZACCUM7
Allianz Accumulation Advantage+	ALLIANZACCUMPLUS
Core Income 7	COREINCOME7V2

## - American Equity

- o <u>https://agent.american-equity.com/StateProductTraining.asp</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

## - American Life

- o <u>https://secure.reged.com/trainingplatform/</u>
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	RegEd Product Code
MYGA	ALM5
FIA	ALF10

## - American National

- ANICO Product Training
  - Already Appointed?
    - Click on "Go to My Learning Plan"
    - Not Yet Appointed?
      - Click on "Non-Approved Training"
      - Fill out the information and click Submit, then go to My Learning Plan
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>
- Americo
  - o <a href="https://naic.pinpointglobal.com/Americo/apps/default.aspx">https://naic.pinpointglobal.com/Americo/apps/default.aspx</a>
  - Please send certificate to <u>licensing@advisorsacademy.com</u>



## - Aspida

- The training will be available on the Aspida Agent Portal once the contract has been processed. Aspida will send a "welcome" email to the producer as soon as access to the portal has been granted. Product training can be done the same day that business is sold.
- The "welcome" email will come from <a href="mailto:noreply@aspida.com">noreply@aspida.com</a>
- o Access to the e-App will be restricted until the product training is completed
- Please send certificate to <u>licensing@advisorsacademy.com</u>

## - Athene

- <u>https://secure.reged.com/trainingplatform/</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	RegEd Product Code
AccuMax	AccuMax7_2021
Agility 7 & 10	AGILITY710_2081
Ascent Pro	PRO710_2017
Ascent Pro Bonus	PROBO_2017
Max Rate	MaxRate_2017
Performance Elite	PerformanceElite_2015
SPIA	SPIA_2016

# - Atlantic Coast Life

- o <a href="https://acl.insurance-agent.training/">https://acl.insurance-agent.training/</a>
- Fill in email address and SS#
- o Once registration is completed, select the course you wish to take
- Once training is completed, the certificate will automatically be recorded by ACL
- CL Life
  - o <u>https://www.youtube.com/watch?v=4Xdk0eqrhs4</u>
  - Sign Training Certificate (ask me for it)
- Clear Spring Life (formerly Guggenheim)
  - o FIA Product Training
  - o MYGA Product Training
  - Please send certificate to licensing@advisorsacademy.com
- Corebridge Financial (formerly AIG/American General)
  - o <a href="https://learn.questce.com/naicsuitability/">https://learn.questce.com/naicsuitability/</a>
  - o Power Protector Series: I5281CB.17
  - Power Select Series: I5281LS.20
  - Fixed, SPIA, DIA: FIXEDALL0321
  - Assured Edge: F5705PT.9
  - Please send certificate to <u>licensing@advisorsacademy.com</u>



## Delaware Life

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- o <u>https://secure.reged.com/trainingplatform/</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	RegEd Product Code
Target Growth 10	DLICTG10
Target Income 10	DLICTI10
PrimeStart Bonus 10	DLICPSB10
Retirement Stages Select	DLRS7N
Pinnacle Plus MYGA	DLMYGA

## - EquiTrust

- o <u>https://secure.reged.com/trainingplatform/</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	RegEd Product Code
All Products	EquiTrust

## - F&G

- o <u>https://training.fglife.com/</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

## - Farmers Life Insurance Company

- Product Training is done through the appointment process on SureLC
  - View the Safeguard Plus MYGA and Harvest FIA training assessments
  - Answer the questions
  - Sign as "Broker/Producer"
  - Return to <u>licensing@advisorsacademy.com</u>
- GBU Life
  - o <u>https://inside.gbu.org/sales-tools</u>
  - o Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>



## - Global Atlantic

- o <u>https://secure.reged.com/trainingplatform/</u>
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	<b>RegEd Product Code</b>
ForeCare	FTFCARE
ForeCertain SPIA	FORECERTAIN
SecureFore	SECUREFOREALL
Income 150+ SE	INC150-24
ForeIncome II	FOREINCOME24
ForeAccumulation II	FOREACCUM24

# - Guaranty Income Life (GILICO)

- <u>https://secure.reged.com/trainingplatform/</u>
- o Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	<b>RegEd Product Code</b>
WealthChoice FIA	WCA19
RateWise MYGA	RateWise
Guaranty Rate Lock MYGA	GRL20
AnnuiCare Series	ACS
FlexPlus Series	FPS

## - Ibexis

- SuccessCE Ibexis Life & Annuity Product Training Instructions:
  - Go to https://successce.com/ibexis/
  - Directions
    - Before logging in, click on Course Catalog
    - Under Ibexis Product specific training, select Add to Cart for either the MYGA Plus or FIA Plus
    - Select "View Cart"
    - Login or Create Account
    - Click on "Complete Your Order"
    - Click on "Click here to access your new course"
    - Click on "Start Training"
    - Go through all the slides, then select "Submit"
    - Click on Submit, Continue, Finish
    - Send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>



## - Integrity

- o <a href="https://www.kfeducation.com/account/portal-login?redirect=/portal/">https://www.kfeducation.com/account/portal-login?redirect=/portal/</a>
- Self-Registration Enter Portal Code "WSFG"
- Please send certificate to <u>licensing@advisorsacademy.com</u>

## - Lafayette Life

- o <u>https://www.kfeducation.com/account/portal-login?redirect=/portal/</u>
- Login or Register using "Auto-Registration" or "Self-Registration"
- Product Code is WSFG
- Refer to the "Complete Product Training" section on "Kaplan Portal Instructions"
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

## - Legacy Marketing Group

- o <u>www.legacynet.com</u>
- o Americo
  - Training must be done prior to an app being submitted
- Ameritas
  - Agent contracting will not be approved until product training is completed
- o Integrity
  - Product training must be completed before the agent contract can be submitted to the carrier
- If active with Legacy, login, or register
- If not active with Legacy, select Temporary Product Training Access
  - Training Access Code Legacy12
- Growth Commander
  - Agents Already Appointed
    - <u>www.growthcommanderfia.com</u>
    - Set up account, click on "Product Training"
  - Agents Not Already Appointed
    - <u>www.growthcommanderfia.com</u>
    - Click "Insurance Professional Login"
    - Temporary Access Code Exclusive (this will expire after 24hrs)
    - Follow instructions to register using your SS#
- Please send certificate to <u>licensing@advisorsacademy.com</u>

#### Liberty Bankers Life

- o <u>www.LBIG.com</u>
- In the box below "Agent ID Number" enter "Ibl"
- o In the box below "Password" enter "advisor"
- Go to "Quicklinks" and click on "Annuity Product Training Course"
- o Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>



## - Lincoln Financial

- <u>http://naic.pinpointglobal.com/LincolnFinancial/Apps/default.aspx</u>
- Top left, click "My Product Training"
- Take the "Fixed Annuity" course
- Please send certificate to <u>licensing@advisorsacademy.com</u>

# - MassMutual Ascend (formerly Great American)

- o <u>https://naic.pinpointglobal.com/MMA/Apps/default.aspx</u>
- You must register using your NPN#
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

# - Mutual of Omaha

- o <u>https://accounts.mutualofomaha.com/samlAuthnRequest</u>
- New Users
  - Click on "Sign Up"
  - Enter Agent Code and follow the registration instructions
  - Upper right-hand corner, hover over "Training and Compliance"
  - Select "NAIC Annuity Suitability" from the dropdown menu
  - Select the correct training link and review the PowerPoint presentation
  - After reviewing the PowerPoint, complete the Annuity Product Training Certificate and Acknowledgement form
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>
- Nassau
  - o <a href="https://naic.pinpointglobal.com/nassaure/apps/default.aspx">https://naic.pinpointglobal.com/nassaure/apps/default.aspx</a>
  - Please send certificate to <u>licensing@advisorsacademy.com</u>

## - National Life Group (LSW)

- o If newly appointed, you can do it right on the online contracting system
- o After being appointed, you can complete it on their website
- Please send certificate to <u>licensing@advisorsacademy.com</u>
- National Security Insurance Company
  - Review the MYGA producer training within SureLC
  - Sign the Training Certification
  - Please send certificate to <u>licensing@advisorsacademy.com</u>



## - National Western Life

- o https://secure.reged.com/trainingplatform/
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	RegEd Product Code
NWL Capital Solutions	nwlcapital
NWL ChoiceOptimizer	nwlchoiceopt
NWL Dynamic Series	nwldynamic
NWL Impact Series	nwlimpact
NWL New Frontiers	nwlnewfrontiers
NWL SPIA	nwlspia
NWL Protector One	nwlprotector
NWL Ultra Series	nwlultra

## - Nationwide

- o <a href="https://secure.reged.com/trainingplatform/">https://secure.reged.com/trainingplatform/</a>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	RegEd Product Code
Peak 10 FIA	peak10
Income Promise Select SPIA	incomepromiseselect
Secure Growth MYGA	securegrowth

# - North American

- o <a href="https://secure.reged.com/trainingplatform/">https://secure.reged.com/trainingplatform/</a>
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	Product Code
North American Charter Plus (FIA)	24SFGNAC_01
NAC Control. X (FIA)	23SFGNAC_02
Income Pay Pro (FIA)	22SFGNAC_02
NAC BenefitSolutions (FIA)	22SFGNAC_01
Performance Choice (FIA)	20SFGNAC_02
NAC VersaChoice (FIA)	20SFGNAC_01
NAC Guarantee Plus (MYGA)	21SFGNAC_02
North American Income (SPIA)	15SFCNAC_18



## - Oceanview

- Oceanview will not submit state appointment or issue an agent number until product training is completed. The product training can be taken the same day the app is signed.
- To review the training presentations, request the PDF from <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>
- Please sign and date the Product Training Attestation and return to <u>licensing@advisorsacademy.com</u>

# - OneAmerica

- o <u>https://naic.pinpointglobal.com/OneAmerica/Apps/default.aspx</u>
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>
- Oxford Life
  - Oxford's product training is completed during the appointment process
- Pacific Guardian Life
  - o <u>Product Training</u>
  - o <u>Certification (LAST PAGE)</u>
    - Sign and return to <u>producerservices@pacificguardian.com</u> and CC <u>licensing@advisorsacademy.com</u>

## - Pacific Life

- o <u>https://secure.reged.com/trainingplatform/</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	<b>RegEd Product Code</b>
All FIA Products	PACLIFEPAFIXED

# - Penn Mutual (SPIA Only)

- o <u>https://secure.reged.com/trainingplatform/</u>
- Product Code is PMLFixedAnnuityTraining
- Please send certificate to <u>licensing@advisorsacademy.com</u>

## - Protective

- o <u>https://secure.reged.com/trainingplatform/</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	RegEd Product Code
Protective Asset Builder FIA	FIAPAB
Protective Income Builder FIA	FIAPIB
Protective Guaranteed Income FIA	FIAPGI
Protective Indexed Annuity II	FIA2M
Protective ProPayer SPIA	PROSPIA
Protective Secure Saver MYGA	PSS



## - Prudential

- o <u>https://secure.reged.com/trainingplatform/</u>
- o Please send certificate to licensing@advisorsacademy.com

Product	<b>RegEd Product Code</b>
Prudential	PrudentialIMO

## - Reliance Standard

- o <a href="https://secure.reged.com/trainingplatform/">https://secure.reged.com/trainingplatform/</a>
- Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	RegEd Product Code
Keystone, Eleos, Apollo	RSLI_PSTCOURSE_01
Reliance Guarantee (ONLY)	RSLI_PST_02
Reliance Accumulator (ONLY)	RSLI_PST_03

# - Royal Neighbors of America

- o <u>https://royalneighbors.learn.trakstar.com/PublicCoursePage.aspx?c=5089649829621</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

## - Sagicor

- <u>https://www.sagicorproducer.com/en-us</u>
- Select Annuities, then Product Training
- At the end it asks for an agent code; either enter your agent code or SS#
- Please send certificate to <u>licensing@advisorsacademy.com</u>

## - Securian Financial (Minnesota Life)

- o <u>https://learn.questce.com/Securian/</u>
- Please send certificate to <u>licensing@advisorsacademy.com</u>
- Sentinel Security
  - o <u>https://sslco.insurance-agent.training/</u>
  - Please send certificate to <u>licensing@advisorsacademy.com</u>
- SILAC
  - o <u>https://secure.reged.com/trainingplatform/</u>
  - Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	RegEd Product Code
Teton & Teton Bonus	Teton
Denali and Denali Bonus	Denali
Vega and Vega Bonus	Vega
Secure Savings MYGA	SSavings
Secure Savings Elite MYGA	SSElite



#### - Symetra

- o https://financialprofessionals.symetra.com/BrokerAgreement/
- You can use RegEd or Kaplan, but they prefer Kaplan
- Stride, Select Pro, and Select Max are only available on RegEd
- o <a href="https://secure.reged.com/trainingplatform/">https://secure.reged.com/trainingplatform/</a>
- o Please send certificate to <a href="mailto:licensing@advisorsacademy.com">licensing@advisorsacademy.com</a>

Product	RegEd Product Code
Stride	SYASTRIDE
Select Pro, Select Max	SYASELECTPROMAX

## - The Standard

- o <a href="https://secure.reged.com/trainingplatform/">https://secure.reged.com/trainingplatform/</a>
- Please send certificate to <u>licensing@advisorsacademy.com</u>

Product	<b>RegEd Product Code</b>
The Standard	SIC-SIC