



## Carrier News and Updates – 4-25-24

- **North American**
  - o **BONUS SPECIAL**
    - [Charter Plus 14yr and 10yr](#)
    - [Charter Plus 14yr and 10yr - California](#)
  - o [How will your clients achieve their best life in retirement?](#)
- **SILAC**
  - o [New Bonus Marketing Piece](#)
- **Global Atlantic**
  - o [Peak Producers Circle - April 2025](#)
- **EquiTrust**
  - o [Register for EquiTrust University](#)
- **Integrity**
  - o [FIA Rate Increase - 4-28-24](#)
  - o [Survivor Support Program](#)
- **Lincoln**
  - o [MYGA Rate Increase - 4-15-24](#)
  - o **NEW Product Enhancements**
    - Lincoln is pleased to announce an additional indexed account option for new fixed indexed annuity contracts designed to provide growth potential in up, flat, and even down markets. Effective for most new contracts issued on or after March 18th, clients can allocate premium to a new account.
      - View the [Dual Trigger](#) flyer
      - View the [Daily Risk Control Trigger](#) flyer
- **Allianz**
  - o [Quarterly Market Update](#)
  - o [Benefit of Tax Deferral Calculator](#)
  - o [The Changing Dynamics of RMDs](#)
- **Reliance Standard**
  - o [Rates - 4-17-24](#)
- **The Standard**
  - o [FIA/MYGA Rate Increase - 4-28-24](#)
- **American National**
  - o [Top 10 Benefits of a Fixed Annuity](#)
- **F&G**
  - o [Brand New FIA Fact Revealed Inside](#)

- **Guaranty Income Life (GILICO)**
  - o Guaranty Income's enhanced [WealthChoice FIA](#) offers your clients options to grow, protect and provide guaranteed income as part of their retirement strategy.
  - o Beginning April 1<sup>st</sup>, our optional **Guaranteed Living Benefit Rider (GLRB)\***, delivers these newly enriched benefits:
    - [Higher payout factors](#) for all ages – including level or increasing options with no reductions for joint income!
    - Annual payments that could keep growing by 3.00% with the increasing option, even after the account value is depleted.
    - Income which can start as early as age 50.
    - A reduced waiting period from three years to within just 30 days.
    - A modest cost of 0.95% of the Accumulated Value each Contract Anniversary Date.
  - o [FIA Rates - 4-1-24](#)
- **Aspida**
  - o [IMPORTANT - Aspida Income Replacement Guidelines](#)
- **Delaware Life**
  - o **NEW PRODUCT** - [PrimeStart Bonus 10](#)
- **National Western Life**
  - o **NWL® ChoiceOptimizer FIA offers:**
    - Receive a return if market is flat or better with trigger option\*
    - Customize indexed strategies for growth and protection
    - Withdraw up to 5% of money after first Policy Year without incurring Withdrawal Charge
  - o **NWL® Capital Solutions FIA offers:**
    - 10% Simple interest Roll-Up Rate for issue ages 0–75 (8% for ages 76–80) available with the optional Guaranteed Minimum Death Benefit (GMDB) rider
    - 10-year roll-up period
    - Multiple index strategy options
  - o **NWL® New Frontiers FIA offers:**
    - MYGA Alternative
    - Take advantage of rising marketing momentum with Lock-In Index Value Option
    - Opportunity to earn 1% performance trigger in years 1–5\*\*
- **Legacy**
  - o [2024 Legacy Honors Producers Conference: Qualify Now To Gain On-Site Success Secrets](#)
- **Nationwide**
  - o [Renewal Rate Flyer](#)
- **Sagicor**
  - o [MYGA Client Rate Sheet](#)
  - o [Renewal Commissions Program](#)
  - o [Milestone MYGA Video](#)
  - o [Laddering Flyer](#)